



COMPANY PROFILE

General Information

Full company name: Saga d.o.o. Beograd
Established: 1989
Address: Milentija Popovića 9, 11070 Belgrade, Serbia and Montenegro
Telephone: +381 (0)11 3108-500 (30 lines); 3114-464; 3114-992
Fax: +381 (0)11 3108-567 (2 lines)
Internet: www.saga.co.yu
E-mail: office@saga.co.yu
Organization Type: Private company - the organization type equivalent to *Gesellschaft mit beschränkter Haftung (G.m.b.H.)* in Germany, *Société à responsabilité limitée* in France and *Società a respon-sabilità limitata* in Italy.

Name and Title of Representative: Mr. Goran Đaković, Chief Executive Officer
Stakeholders: Mr. Goran Đaković, Mr. Igor Pavlica, Mr. Ljubiša Mitrović, Mr. Ilija Vujinović
Affiliates: Saga Infotech d.o.o. (Saga owns 51% of the company)
 SC Akademija d.o.o. (Saga owns 50% of the company)
 SAGA NT (Saga owns 50% of the company)
 Argo d.o.o. (Saga owns 58,8% of the company)
 Alfanum d.o.o. Novi Sad (Saga owns 25% of the company)
Trademarks: TBS (versatile bank information management system)
 KUBA (retail eBanking)
 WePlat (corporate eBanking system - domestic currency)
 WePlatD (corporate eBanking system - foreign currency)
 TIS@ (insurance business information system)
 GATI (interactive voice response system)
 POBA (corporate eBanking system - credits, loans, bank guarantees...)
 Registrofon (voice recording and archiving device for telephone and radio communication)

Number of Employees: 243 (as of December 31st, 2004)

Financial Data (revised):

	2002*		2003		Q1+Q2+Q3 2004**	
	Value	Growth	Value	Growth	Value	Growth
Turnover	11.069 k€	95%	13.517 k€	22%	9.367 k€	n/a
Imports	6.100 k€	145%	7.585 k€	24%	(pending)	n/a
Exports	588 k€	50%	632 k€	8%	(pending)	n/a
No. of employees	202	6%	210	4%	243***	16%

Note: these results reflect only Saga business operations (results of Saga's subsidiaries are not included).

* Results in FY 2001 and 2002 reflect dramatic market growth as a result of small and unstable market in 1999 (NATO bombardment) and until end of 2000 (change of Slobodan Milosevic's regime).

** Value for FY2004 will be available as of March 2005.

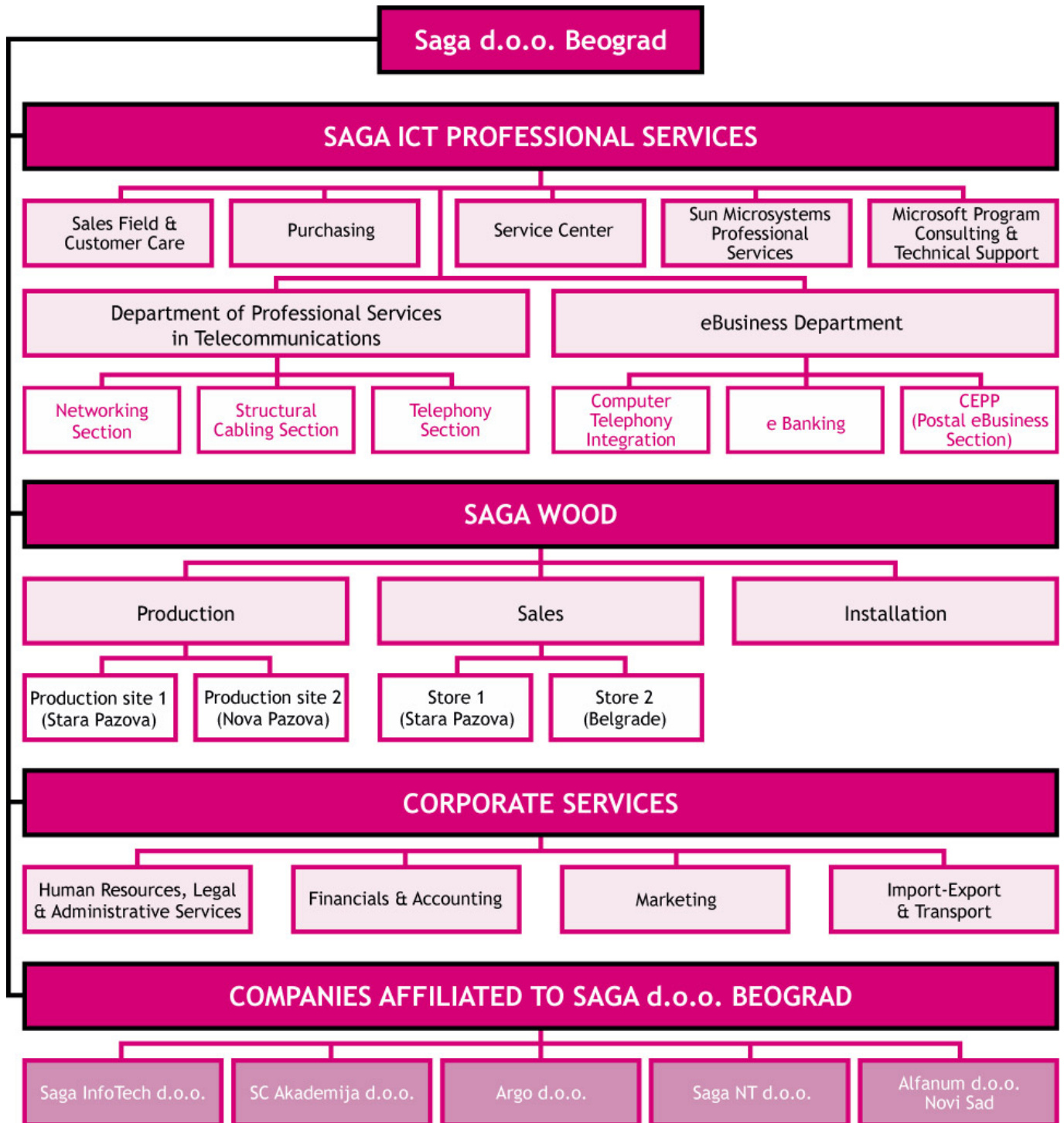
*** As of December 31st 2004.



Lines of Business

Presently, Saga operates in two lines of Business: ICT professional services (main line of business) and Wood products (parquet, and furniture production). The later accounts for about 15% of total turnover and is in process of becoming stand-alone operation.

Organization Chart





Saga ICT Professional Services

Presently, Saga is a leading system integration & professional services company in the country. We see ourselves as the best choice in the market for customers interested in a complete solution. Saga operates in the following business areas: sales and system integration of the HP product line, sales and distribution of Sun Microsystems RISC based computers, advanced networking and connectivity solutions, application development, consulting, technical support and service offerings to meet typically medium and large corporate customer requirements and channel distribution of the various companies (see International Partnerships).

In the area of system integration and computer networking, Saga has one of the leading roles in the Serbia and Montenegro market. Saga is among a few commercially active companies that have respectable experience both in LAN and WAN networking, system integration and computer equipment trading. Saga has more than 100 large and medium customers in various branches of industry, financial, government institutions, etc.

Our main strengths are:

- Long-term presence on the market & well established reference list
- High-degree of customers satisfaction
- Technical excellence
- System integration capabilities - Professional Services in Telecommunications, eBusiness services, comprehensive portfolio of services offered by Saga InfoTech applications, software vendors and Second Tier ISVs
- Good coverage of the market geographically
- Excellent service and support

Business Background

Saga was founded in November 1989 as a privately owned company. Saga is located at Sava Center (International Congress, Cultural and Business Center), Belgrade, Serbia and Montenegro. As a largest renter, Saga occupies over 1,500 m² of suitable facilities. Saga now has a staff of 210 people (more than 90 in core ICT business), including more than 40 with Bachelor's degree and 4 with Master of Science degree in computer science.

Saga acts on the market as a System Integrator in large and complex environments. Adequate, experienced and trained personnel provide high level of support to the customers.

Brief History:

- 1989. Saga was founded
- 1993. Saga InfoTech d.o.o. was established
- 1996. Partnership with Sun Microsystems
- 1996. Partnership with Bay Networks (Nortel Networks since 1999)
- 1997. Partnership with Compaq (HP since 2001)
- 1997. Partnership with Dialogic, an Intel company
- 1997. Partnership with Lucent Technologies (Avaya Communications since year 1999)
- 1998. New Resource Planning Information System implemented
- 1998. Computer Telephony Integration (CTI/IVR) Department started (eBusiness Department since 2002)
- 2000. Joint venture with ComNET (ComNET integrates with Saga Networking Department)
- 2001. Partnership with Cisco Systems
- 2001. Saga becomes Microsoft Certified Partner
- 2001. SC Academy founded - Microsoft Certified Technical Education Center
- 2003. Saga becomes Microsoft Gold Certified Partner for Support
- 2004. Partnership with Hitachi Data Systems



International Partnerships

Saga ICT Professional Services international partnerships:

- Sun Microsystems - Authorized Partner & Authorized Service Provider (*RISC servers, workstations; software*)
- HP - Business Partner Select & Authorized Service Provider (*Intel based servers and workstations; software*)
- Microsoft - Gold Certified Partner for Support (*software*)
- Cisco Systems - Premier Certified Partner (*networking products*)
- Nortel Networks - Authorized Partner (*networking products*)
- Hitachi Data Systems - (Authorized Reseller & Authorised Maintenance Provider) (*storage*)
- Avaya Communications - Authorized Dealer (*communication equipment*)
- Allied Telesyn - Authorized Dealer (*networking products*)
- Dialogic, an Intel Company - Authorized Partner (*CTI products*)
- APC (American Power Conversion) - Authorized Systems Integrator Partner & Authorized Service Partner (AGS-SP - APC Global Services Service Partner) (*uninterruptible power supplies*)
- Star Micronics - Authorized Dealer (*printers*)
- InFocus - Certified Infocus Partner (*digital projectors*)
- Allot Communications - Exclusive Country Distributor (*networking products*)
- Eicon Technology - Authorized Distributor (*networking products*)
- Patton - Authorized Distributor (*networking products*)
- Deerfield.com - Authorized Reseller (*Internet software solutions*)
- GFI - Authorized Partner (*communication software and security*)
- RedHat - Authorized Partner (*Linux-based OS & software*)
- Alt-N Technologies - Authorized Partner (*communication software and security - MDaemon, GroupWare, AntiVirus, RelayFax*)
- NetOp - Authorized Partner (*remote control and management software for large networks; remote learning software*)

Saga InfoTech international partnerships:

- Oracle - Business Alliance Member (*software*)
- IBM - Business Partner (*software*)

Domestic Partnerships

- Antegra d.o.o. (*core banking software development*)
- National Post Service - CePP (*Postal eBusiness Centre*)
- AlgoTech d.o.o. (*communication services & systems*)
- E-Smart Systems d.o.o. (*data security*)

Professional Services in Telecommunications

Saga Networking Department was there in the original organization chart from the startup as one of the business units; the rate of changes in computer networking and the avalanche of Internet technologies shaped up the profile of the Department. Human resource-wise, this department seriously expanded after the merger with ComNET company (January 2000) and now have 25 full-time employees.

Major boost to this line of business was given by partnership with Bay Networks in 1996. Having been closely tied to one of the leading Internet companies our know-how technology expertise and company culture were guided and nourished as a shared vision with our principal.

In those days another locally emerging company, ComNET, followed nearly the same path but only a slightly different approach: networking was the one and only area of expertise. In spite of differences and competitive tension both companies obviously shared the same vision: to follow the world's outstanding leaders and apply the acquired know-how and expertise locally.



The next turning point was the merger of Bay Networks and Northern Telecom - "The new type of company" as it was announced in 1999 gave us the final push towards what was a logical consequence of developments: in January 2000 both companies (Saga and ComNET) agreed to unite their resources in order to fight fierce competition and growing demands emerging from new partnership requirements.

In year 2001 Saga became Cisco Systems Premier Certified Partner, and our engineers have been awarded CCNA Cisco Certificate. Partnership with Cisco, the worldwide leader in networking for the Internet means further strengthening Saga's position on Serbian and Montenegro market.

To sum up, the Saga Networking Department is presently capable to:

- design, implement, commission and support any solution based on LAN/MAN/WAN integration technologies
- provide solutions for telcos, carriers, large corporations, small and medium sized businesses, and dot-coms
- provide Internet solutions for ISPs.

What we see as our goal is to engage with Cisco Systems and Nortel Networks in a new cycle of know-how transfer where we should qualify as a solutions provider for Serbia and Montenegro market.

Department of Professional Services in Telecommunications has three sections: Networking Section, Structural Cabling Section and Telephony Section.

Telephony Section

Our customers can also use our experience in telephone communication systems. Since 1998 Saga is authorized partner of Avaya Communications¹, a global leader and innovator, serving customers who require superior enterprise communications to power their business.

Avaya Definity® communication system partial reference installation list: DHL International Call Centar, Beograd; McDonalds, Beograd; Media Centar/USAID, Ronco Corporation, Beograd; UNICEF, Beograd; Raiffeisen banka Jugoslavija Call Centar, Beograd; Delta Banka, Beograd; YU Garant banka, Beograd; British council, Beograd; Mobtel Call Centar, Beograd; Humanitarna agencija CRS, Beograd; TetraPak System d.o.o, Beograd; Tipoplastika TetraPak, Gornji Milanovac; Savezna uprava kontrole letenja, Beograd; Železara, Nikšić; Pilotska akademija, Vršac; Energoprojekt Niskogradnja, Beograd; Hemofarm, Vršac; Mašinski fakultet, Beograd; Alumax, Beograd; Energoprojekt Visokogradnja, Beograd; Košarkaški Savez Jugoslavije, KSS, YUBA liga; Tržni centar Bazar Vidikovac, Beograd; Sportska hala "Milenium", Vršac; Elektrodistribucija, Vrbas; Opština Novi Beograd; Komgrap Projekt, Beograd; ; Komgrap komercijalni sektor, Beograd; Komgrap Holding, Beograd; Veterinarski zavod, Zemun; Fabrika alkohola "Panon", Crvenka; Fabrika šećera, Crvenka; Planum d.d., Beograd; Republički geodetski zavod, Beograd; Osnovna škola "Marija Bursać"; Autokomerc, Beograd; UTRO "Kragujevac", Kragujevac; Driscall Overseas Inc., predstavništvo Beograd; Komgrap Gradnja, Beograd; UNDP, Beograd; IB Consulting, Beograd; Sebra, Beograd; Tržni centar Imago, Beograd; Marketing agencija "Mapa", Podgorica; Gradski zavod za zaštitu zdravlja, Beograd; Hotel "Šumarice", Kragujevac; Narodna banka Jugoslavije, Beograd; AIK banka, Niš; Saga d.o.o. Beograd.

eBusiness

This fast-developing department, with 30 employees, has three sections: CTI, eBanking and CePP.

Computer Telephony Integration

Recognizing world technology trend and necessity of integration of two technologies dominating modern workspace - computer and telephony, Saga started to develop CTI (Computer Telephony Integration) applications in year 1996.

We are authorized partner of Dialogic, an Intel Company (since December 31, 1997) and authorized dealer of Avaya Communications² (since March 26, 1998) - both are world market leaders in CTI area.

¹ Former Lucent Technologies (Avaya is Lucent Technologies "spin-off" since year 1999)

² Former Lucent Technologies (Avaya is Lucent Technologies "spin-off" since year 1999)



We are especially proud on our home banking system we developed for Postal Saving Bank. This system consists of two parts, telephony part called Telebank® and Internet part called Homeb@nking®. The telephony part receives around 30.000 calls per day. With over 80% of country's CTI systems implemented (more then 100.000 calls per day), Saga has the leading position in this field. Our plans for future are to continuously enhance and expand our solutions, to work on IP telephony and speech recognition and text to speech technologies (joint research with University of Novi Sad).

Saga trademarks in CTI field:

- Saga GATI (interactive voice response system)
- Saga Registrofon (call logging system)

CTI partial reference list: Reiffeisen Bank a.d. Beograd - call center; 011 3376333 - "Teleb@nk®" system for Postal Saving Bank; 011 3010150 - Delta Bank information and payment; 063 9696 - "Mobi-bank" (general payment and mobile operator prepaid credit payment); 069 888 - "Pro Monte" mobile operator customers credit status; 011 3618262 - Serbian Bank information service; 041 333444 - "Chat room" - youth talk line; 041 100100 & 063 9612 & 063 9612 - sports results; 041 333555 - voice mail service; 041 202020 - "Winner" - TV Pink children's quiz show; 063 654321 & 041 240111 - "Hugo" - BK TV children's quiz show; 063 9825 - "Gold Rush" BK TV quiz show; 041 111333 - "Halo Pink" - audience poll, TV-series summary; 041 240 800 - BK TV program, quiz shows, TV-series summary; 041 300100 - "Astro Shop"; 041 300500 - Tarot horoscope; 041 404040 - jokes; 063 9694 & 063 9695 - humanitarian numbers; 063 9632 - mobile operator information; 041 240222 & 041 240333 & 041 240240 - music.

eBanking

Quality of service is the key issue required for competitive banking. Saga has much to offer in this field - using the Microsoft development tools, we have designed a number of comprehensive applications for banking, insurance and e-commerce:

- Kuba (retail eBanking)
- WePlat (corporate banking system - domestic currency)
- WePlatD (corporate banking system - foreign currency)
- TIS@ - Total Insurance Solution (insurance business system)
- TBS - Total Bank Solution (versatile bank management)

KUBA's reference installation is specially designed for Postal Savings Bank's needs, and is called Telebank® (telephony part of the installation) and Homeb@nking® (Internet part of the installation)³. Telebank® is in function since October 1996, and Homeb@nking® is in function since October 1998.

TBS system includes Kuba, WePlat, WePlatD and BapoWin (core banking software developed by Antegra). The whole system is secured by means of encrypting and digital signatures issued by e-Smart Systems. Both companies are Saga's strategic partners in this field, with a long-term commitment to implement state-of-the-art technologies in this field.

eBanking partial reference list: Raiffeisenbank a.d. Beograd; Societe Generale Yugoslav Bank; Serbian Bank a.d. Beograd; Zepter Bank a.d. Beograd; Atlas Bank a.d. Beograd; AIK Bank a.d. Niš; Prva Preduzetnička Bank a.d. Beograd; Trust Bank, Beograd; DDOR Bank a.d. Novi Sad; Privredna Bank a.d. Pančevo; Poštanska Štedionica, Beograd; Delta Bank, Beograd; Zepter Commerce Bank, Banja Luka.

CePP (Postal eBusiness Section)

CePP project (Center for Postal eBusiness) is a joint venture of Serbia Postal Service and Saga. CePP is a multichannel, multimedia contact center that offers development and integration of eBusiness services to a wide base of customers.

Postal Service owns a highly developed Postnet network with unparalleled availability. We are developing services for banks, financial institutions and other customers that will enable: electronic money transfer; complete or partial information system support (hardware, software, applications and communications); customer support center; Virtual Private Networking; connection between POS and ATM terminals; homebanking services; e-commerce services; etc.

³ Telebank® and Homeb@nking® are registered trademarks owned by Poštanska štedionica a.d. Beograd (Postal Savings Bank Belgrade)



Sun Microsystems Professional Services

Partnership with Sun Microsystems was established in 1996. Since then, Saga has developed a large customer base for RISC-based servers. Our main advantages are:

- Authorized Sun Service Pro (SSP) Center,
- six highly trained technicians with excellent knowledge of UNIX-based systems (Solaris, Linux...),
- Saga InfoTech (Saga's subsidiary) develops applications for our customers using Oracle Designer and Oracle Developer; Oracle databases are known to deliver best speed on Sun/Solaris platform.

Sun Microsystems Professional Services partial reference list: Telecom Serbia, Oil Refinery "Pančevo", NIS Naftagas, Oil Refinery, Panonska Bank, YU Garant Bank, Yugoslav Army, Ministry of Labor, Health and Social Policy, Ministry of Internal Affairs of Serbia, National Weather Service of Serbia...

Service Center

Concept that we implement for more than ten years is to provide a full support for our end user customers, including (but not limited to) on site service and maintenance, training courses, consulting and "turn key" solutions.

For all equipment sold Saga provides, as minimum, unlimited one-year warranty. Saga has signed maintenance contracts with all principle customers.

Technical support and maintenance facilities are within our premises occupying around 380 m². Our Service Center is a separate department that provides technical support, maintenance and service for all computers, peripherals and networking hardware, as well as servers, operating systems and networking software support. Our service professionals are well equipped and have successfully past formal training provided by the vendors for their respective jobs. Presently, this department employs 25 technicians.

Authorized Compaq Service Center was established in year 1998 (Authorized HP Service Center since year 2001). Also saga is Authorized Sun Service Pro Center.

Help Line is active in business hours, and we are planning 24/7 help line.

Microsoft Program Consulting & Technical Support

As a Microsoft Gold Certified Partner, Saga offers supreme consulting & technical support for enterprise users. Dedicated *Microsoft Program Consulting & technical Support Department* employ 6 professionals that are ready to engage in most Business Solutions scenarios that Microsoft program portfolio can offer. Our Sales and Customer Care Department employ a dedicated Microsoft Program Manager.

List of Microsoft certificates:

- Microsoft Certified System Engineer (MCSE) - 10
- Microsoft Certified System Administrator (MCSA) - 9
- Microsoft Certified Database Administrator (MCDA) - 2
- Microsoft Certified Professional (MCP) - 10
- Microsoft Sales Specialist - 3
- Microsoft Certified Trainer (MCT) - 3
- MOC 2087 Implementing Microsoft Win 2000 Clustering - 1
- Mastering Microsoft Visual Basic 6 Development (#1013) - 1
- Programming a Microsoft SQL Server 2000 Database (#2073) - 1
- Mastering Enterprise Development Using Microsoft Visual Basic 6 (#1016)- 1
- Administrating SQL Server 2000 (2072a) - 1



Recent ICT References

(sorted by industry and alphabetically by company)

ENERGY

JP EPS Beograd	26-okt-04	Delivery and installation of computer, network and telecommunication equipment
NIS Jugopetrol Beograd	20-apr-04	Delivery of register cash with fiscal memory
NIS Naftagas Novi Sad	7-okt-03	Licensing of Microsoft software
NIS Rafinerija nafte Pančevo	24-okt-02	Installation of RNP computer network based on Cisco Systems active network equipment, KRONE passive network equipment and Sun Microsystems servers

FINANCE

Agrobanka A.D.	5-jun-02	Delivery of computer equipment
Aik banka A.D. Niš	3-okt-02	Delivery of computer equipment (Sun Microsystems servers)
Astra Simit	26-dec-02	Licensing of Microsoft software
Delta banka A.D.	27-sep-00	Delivery of Comaq servers, workstations
	9-okt-02	Delivery of computer equipment and licensed program packages
EFG Bank	6-sep-04	Delivery, installation and maintenance of Cisco Systems active network equipment
	25-jun-04	Delivery of HP servers
	21-maj-04	Delivery of HP workstations
	29-apr-04	Delivery of HP workstations
	28-jun-04	Maintenance of HP equipment
	2-apr-04	Delivery of HP servers
	30-apr-04	Delivery of HP servers and workstations
	1-apr-04	Delivery and installation of HP servers
	6-apr-04	Delivery and installation of HP servers
	12-feb-04	Delivery of HP notebooks
	18-feb-04	Delivery of HP workstations
	19-feb-04	Delivery of HP workstations
	30-apr-04	Delivery and installation of HP servers
	29-mar-04	Delivery of HP notebooks
	28-jun-04	Installation of HP equipment
	30-mar-04	Delivery of HP notebooks
	7-apr-04	Delivery of HP notebooks
1-jun-04	Delivery of HP workstations	
8-apr-04	Delivery of HP notebooks	
17-mar-04	Delivery of HP notebooks	
9-avg-04	Delivery of HP notebooks	
23-feb-04	Delivery of HP notebooks	
HVB banka Jugoslavia	12-avg-03	Delivery of HP, peripherals, Microsoft and network equipment
	6-sep-01	Delivery of Comaq servers, workstations and notebooks
Nacionalna štedionica	24-dec-02	Microsoft software licencies
	26-apr-02	Delivery of phone central and training
NBS	26-nov-04	Delivery of HP workstations
	26-nov-04	Delivery of HP notebooks
	26-nov-04	Application software - integrated banking information system
Panonska banka A.D.	31-maj-04	Delivery of Sun Microsystems computer equipment (cluster and storage)
	20-apr-04	Delivery of Cisco Systems, APC and Allied Telesyn equipment
	3-jun-04	Delivery of Cisco Systems, APC and Allied Telesyn equipment
Privredna banka Pančevo	30-sep-02	Delivery of computer equipment (Sun Microsystems servers)
	18-apr-02	Maintenance of computer network
	6-jun-02	Creating of project for WAN computer network
Prva preduzetnička banka	30-avg-02	Delivery and installation of Sun Microsystems equipment
	9-okt-03	Delivery and installation of Sun Microsystems servers
Raiffeisenbank A.D. Beograd	29-nov-02	Sun Microsystems servers + HP servers + Oracle software
	26-nov-02	Delivery and installation of Compaq storage and workstations, passive and active network equipment, peripherals and Avaya phone central
	24-nov-04	Hitachi Data Systems Storage
	29-jul-02	Delivery and installation of computer, network and telecommunication equipment
	7-maj-01	Delivery of Comaq servers, workstations
	9-jul-02	Delivery of software and hardware for eBanking
	3-jun-02	Delivery of phone central and training
	18-nov-02	Delivery and installation of computer, network and telecommunication equipment
18-nov-02	Delivery and installation of computer, network and telecommunication equipment	



Raiffeisenbank A.D. Beograd (continued)	13-sep-02	Delivery and installation of computer, network and telecommunication equipment
	13-sep-02	Delivery and installation of computer, network and telecommunication equipment
	25-jul-02	Delivery of computer equipment
	2-apr-02	Delivery of computer equipment
	19-maj-04	Sun Microsystems equipment
	12-avg-03	Delivery and installation of computer, network and telecommunication equipment
	10-okt-02	Delivery and installation of computer, network and telecommunication equipment
	12-feb-02	Delivery of computer equipment
	26-nov-04	Maintenance of Sun Microsystems computer equipment and technical support
	24-dec-04	Installation of hardware and software for eBanking
	31-mar-03	Delivery and installation of computer, network and telecommunication equipment
	17-maj-04	Delivery and installation of computer, network and telecommunication equipment
	18-sep-03	Delivery and installation of computer, network and telecommunication equipment
	13-mar-03	Delivery and installation of computer, network and telecommunication equipment
	23-nov-04	Delivery and installation of passive network equipment, computer equipment and phone centrals
	17-maj-04	Delivery and installation of computer, network and telecommunication equipment
	17-maj-04	Delivery and installation of computer, network and telecommunication equipment
	31-mar-03	Delivery and installation of computer, network and telecommunication equipment
	17-maj-04	Delivery and installation of computer, network and telecommunication equipment
	5-dec-02	Delivery and installation of computer, network and telecommunication equipment
	15-jul-03	Delivery and installation of computer, network and telecommunication equipment
	21-nov-03	Delivery and installation of computer, network and telecommunication equipment
	17-maj-04	Delivery and installation of computer, network and telecommunication equipment
	18-nov-02	Delivery and installation of computer, network and telecommunication equipment
	18-nov-02	Delivery and installation of computer, network and telecommunication equipment
	30-dec-03	Delivery and installation of HP computer equipment
	30-dec-03	Delivery and installation of HP computer equipment
	18-sep-03	Delivery and installation of computer, network and telecommunication equipment
	30-dec-03	Delivery and installation of HP computer equipment
	14-jun-02	Delivery of Registrofon
	11-feb-04	Delivery of HP servers
	18-sep-03	Delivery and installation of HP computer equipment
	16-dec-02	Delivery and installation of HP computer equipment
	17-maj-04	Delivery and installation of computer, network and telecommunication equipment
	24-mar-04	Delivery of HP servers
	23-jun-04	Delivery of HP equipment
	13-nov-02	Delivery of HP computer equipment
	31-dec-02	Delivery and installation of HP computer equipment
	12-mar-04	Delivery of HP servers
	17-dec-03	Delivery of HP notebooks
10-sep-04	Delivery of HP servers	
27-jun-03	Delivery of HP notebooks	
22-avg-03	Delivery of HP notebooks	
24-feb-04	Delivery of HP notebooks	
16-dec-03	Delivery of HP notebooks	
5-jul-04	Delivery of HP notebooks	
Societe Generale Yugoslav Bank	30-dec-04	Delivery of licenses
YU Garant banka	7-jul-03	Application software - Integrated Bank information system
Zepter banka A.D. Beograd	24-apr-03	Delivery and installation of software for eBanking support
MANUFACTURING		
Hemofarm Vršac	27-jan-03	Microsoft software licences
	16-jun-04	Delivery of HP equipment
	16-jun-04	Delivery of HP computer and peripheral equipment
	7-okt-02	Delivery, installation and maintenance of Cisco Systems and passive network equipment
	13-jan-03	Delivery, installation of Cisco Systems network equipment
	17-okt-03	Delivery, installation of Cisco Systems and passive network equipment
	4-mar-03	Delivery, installation of Cisco Systems network equipment
10-sep-04	Delivery of HP notebooks	
Industrija bezalkoholnog pića Beograd (Coca Cola HBC)	14-feb-04	Installation and maintenance of WAN services using Cisco Systems active network equipment on 6 locations
MK Commerce	15-avg-03	Connexion of 5 sugar factories using Cisco Systems routers 1760 and VPN through wireless links

**PUBLIC SECTOR**

Bezbednosno-informativna agencija	2-avg-04	Delivery of HP servers
Direkcija za građevinsko zemljište i izgradnju Beograd	24-feb-04	Delivery of HP equipment (workstations, notebooks, tablet PC, monitors)
	24-feb-04	HP equipment
DZ Srbija i Crna Gora, Ministarstvo odbrane, VSCG	29-nov-04	Delivery of HP workstations
Grad Beograd-Gradska uprava	19-apr-04	Passive network equipment
JKP Beogradski vodovod i kanalizacija	23-sep-02	Delivery of Sun Microsystems servers, HP equipment and Progres software package
	31-dec-02	Delivery and installation of passive network equipment
	25-avg-04	Cisco Systems equipment
	8-dec-04	HP equipment
Ministarstvo za unutrašnje ekonomske odnose- Veterinarsko sanit. kanc.	16-dec-04	Delivery and installation of HP computers and printers
MUP Srbije	16-okt-01	Delivery of HP workstations and notebooks, IBM peripherals and IBM software
	16-okt-01	Delivery and installation of Sun Microsystems servers (clusters) and Oracle licenses
SO Šabac	18-jul-02	Implementation of information system
	25-mar-03	Delivery, installation and launching part of information system
VP 4795	23-jan-04	HP equipment
VP 8634-4 Beograd	8-avg-02	Delivery of Intel workstations, peripherals, antivirus software and passive equipment

RETAIL AND DISTRIBUTION

BTR	8-mar-04	Delivery and installation of computer network (Cisco Systems and APC equipment) for DIN Tobacco factory AD Nis
	8-mar-04	Cisco Systems and APC equipment
	7-jun-04	Delivery of HP servers
Metro Cash & Carry	23-jun-04	Delivery and installation of passive network equipment
Saga Infotech	24-mar-03	Delivery of Compaq workstations for Ministry of Labor, Health and Social Policy
	24-mar-03	Delivery of Cisco Systems network equipment for Ministry of Labor, Health and Social Policy
	26-mar-03	Delivery and installation of Sun Microsystems computer equipment for Ministry of Labor, Health and Social Policy
	26-mar-03	Delivery and installation of Sun Microsystems computer equipment for Ministry of Labor, Health and Social Policy
	26-mar-03	Delivery and installation of Sun Microsystems computer equipment for Ministry of Labor, Health and Social Policy
	26-mar-03	Delivery and installation of Sun Microsystems computer equipment for Ministry of Labor, Health and Social Policy
	24-mar-03	Delivery of Epson equipment for Ministry of Labor, Health and Social Policy
	26-mar-03	Delivery and installation of Sun Microsystems computer equipment for Ministry of Labor, Health and Social Policy
	24-mar-03	Delivery of Cisco Systems network equipment for Ministry of Labor, Health and Social Policy
	24-mar-03	Delivery of HP equipment for Ministry of Labor, Health and Social Policy
	26-mar-03	Delivery of APC equipment for Ministry of Labor, Health and Social Policy
	26-mar-03	Delivery and installation of Sun Microsystems computer equipment for Ministry of Labor, Health and Social Policy

SERVICES

Aerodrom Beograd	27-dec-02	Microsoft software licencies
	18-sep-02	Delivery, installation and Configuration of Cisco Systems active equipment
	11-avg-03	Delivery of HP, APC and peripheral equipment
	24-nov-03	Delivery, installation and configuration of Cisco Systems equipment
	24-nov-03	Delivery of HP equipment and software (web application)
YUNET International	14-jun-04	Delivery and installation of HP equipment (storage)

TELECOMMUNICATIONS

JP PTT Saobraćaja Srbija	2-mar-04	
Mobilne telekomunikacije Srbija BK-PTT	3-jul-02	Microsoft software licencies
	14-apr-04	Maintenance of Sun Microsystems computer equipment and technical support
	29-nov-04	Delivery and installation of Cisco Systems network equipment
	14-apr-03	Delivery of HP computer equipment
	19-nov-02	Delivery of HP workstations
	9-jul-04	Delivery of HP equipment (notebooks)
	25-dec-03	Delivery of HP workstations
	16-jan-04	Delivery of HP workstations
	22-apr-03	Delivery of HP workstations
	13-avg-02	Delivery of HP workstations
	22-apr-03	Delivery of HP workstations



Promonte	18-jun-04	Delivery and installation of HP equipment, Intel CT ADE system software with tuning for 120 ports and DM/V600A-2E1-PCI 60 ports
	22-jul-04	Contract on maintenance of Sun Microsystems computer equipment and technical support
PTT Saobraćaj Srbija	2-mar-04	Cisco Systems equipment
Pupin Telecom Datacom	6-avg-04	Delivery of Nortel Networks Frame Relay communication equipment for Telecom of Serbia
	15-avg-03	Delivery of Nortel Networks communication equipment for Frame Relay system of Telecom of Serbia
Telekom "Srbija" AD	7-dec-01	Delivery and Installation of equipment for part of SMIN system - Serbian Multiservice Internet Network (Nortel Networks communication equipment)
	15-sep-03	Delivery and maintenance of HP computer equipment
	24-mar-03	Delivery of hardware and software for installation of Call center
	19-nov-02	Sun Microsystems servers + storage + backup + ISP software
	30-jun-04	Deliver and installation of M10i Juniper Networks router with interfaces for redesign of Belgrade node, SMIN network and delivery of SIM Blade 1500 workstations
	8-jul-03	Delivery, installation and launching Load balancer equipment for e-mail service for SMIN system, delivery of equipment for expansion of CVX and Passport units
	30-dec-03	Delivery, installation and launching of 4xE1 card for Juniper Networks Router and modem card for CVX units
	12-dec-03	Delivery, installation and launching of equipment for iPlanet (Sun Microsystems 6*T3 Storage)
	4-jun-03	Technical support for part of SMIN system
	10-maj-04	IVR modification and delivery and installation of additional licenses and equipment
	26-nov-02	Spare parts for maintenance of SMIN system (Nortel Networks)
	29-mar-04	Maintenance of Call center (hardware and software)
	31-dec-04	Delivery and installation of HP equipment, training and maintenance
	26-jul-04	Delivery of hardware, software and software licenses for Contact Center functionality and capacity changes
	30-sep-04	Sun Microsystems equipment
	30-dec-03	Delivery, installation and launching of Gigabit Ethernet card for Juniper Networks router
18-dec-04	Installation and creating of project documentation for Cisco Systems Routers and Switch	
11-avg-04	Sun Microsystems workstations	
DIGITAL MEDIA AND ENTERTAINMENT		
Nordent	16-dec-04	Maintenance of speech recognition system